

JENNIFER F. TASTO

Office: 1499 Bayshore Hwy #126 Burlingame, CA 94010 (650) 652-7979 Cell (415) 860-2222

PROFESSIONAL HISTORY

Owner/Real Estate Broker, Property Services, Inc. (1983 – present) actively providing:

- ◆ sales, marketing, and management of residential properties
- ◆ participation in simultaneous and delayed 1031 exchanges
- ◆ training, supervision, and support of in-house real estate agents
- ◆ consultation as expert witness in real estate cases
- ◆ participation in first time buyer, multicultural education, and panel presentations
- ◆ services to San Mateo County District Attorney's Office Public Administrator in probate sales

Instructor, Anthony Schools (1998 – 2000) taught Real Estate Principals. (topics included: escrow, agency, finance, government regulations, contracts, taxation, ownership, landlord/tenant, appraisal)

Real Estate Agent, Saxe Realty- Merrill Lynch (1980-1982) responsible for:

- ◆ listing/sales service of residential properties
- ◆ participation in relocation and client referral program

Consultant, National Football League (NFL) Players Association (summer 1979 & 1980) responsible for:

- ◆ Implementing *Unions for Youth* vocational education program
- ◆ Development of program curriculum
- ◆ Training counselors to work with inner city youth

Counselor, California State University, Fresno (1978-1979) responsible for:

- ◆ Academic/personal counseling for Educational Opportunity Program
- ◆ Client preparation for career exploration, job choice, market assessment
- ◆ Conducted workshops aimed at development of job- seeking skills
- ◆ Conducted in-service training for staff counselors

Job Placement Specialist, San Mateo County Schools (1976-1978) responsible for:

- ◆ Development of system for working relationships with agencies in vocational education and job training programs
- ◆ Establishment of procedures for job placement units and counseling units
- ◆ Creation of materials for counseling staff workshops

PROFESSIONAL MEMBERSHIPS & HONORS

PRESIDENT 2010, San Mateo County Association of Realtors

DIRECTOR, San Mateo County Association of Realtors 2007-2011

MEMBER 2011, National Association of REALTORS Cultural Diversity/Equal Opportunity

TRUSTEE, San Mateo County Association of Realtors Political Action Committee 2003-present

REALTOR OF THE YEAR, 1993 North San Mateo County Association of Realtors

CHAIRPERSON Legislative Committee SAMCAR 2003, 2004

Sales Achievement Awards, San Mateo County Association of Realtors 1998-2007

EDUCATION and CREDENTIALS

AHWD (At Home With Diversity) 2009, Instructor

SRES (Senior Real Estate Specialist) 2008

CERTIFIED RESIDENTIAL SPECIALIST, National Association of Realtors, 1991

GRADUATE REALTORS INSTITUTE, California Association of Realtors, 1989

M.A. Education/Interdisciplinary Studies, 1978, San Francisco University

B.A. Sociology, 1975, University of California, Davis

California Community College Credentials: Student Personnel Worker; Instructor in Sociology;
Instructor in Psychology

Working knowledge of Tagalog (Pilipino)

REFERENCES FURNISHED UPON REQUEST